

TEXAS TIMBER PRICE TRENDS

Market Overview*

Pulpwood prices went up significantly during November/December 2009. This is attributed to several factors including improving demand in the pulp and paper market, lumber production curtailment, wet weather, and continued effects from the “Black Liquor” tax credit for paper industry. Sawtimber market remained slow.

Pine sawlog prices averaged \$21.65 per ton statewide, 27% lower than the price a year ago. It was almost half of the price three years ago. In Northeast Texas, the average pine sawlog price was \$24.39 per ton. The average price was \$20.64 per ton in Southeast Texas.

Pine pulpwood prices averaged \$7.73 per ton. This was a slight decrease (around 4%) from the same period last year.

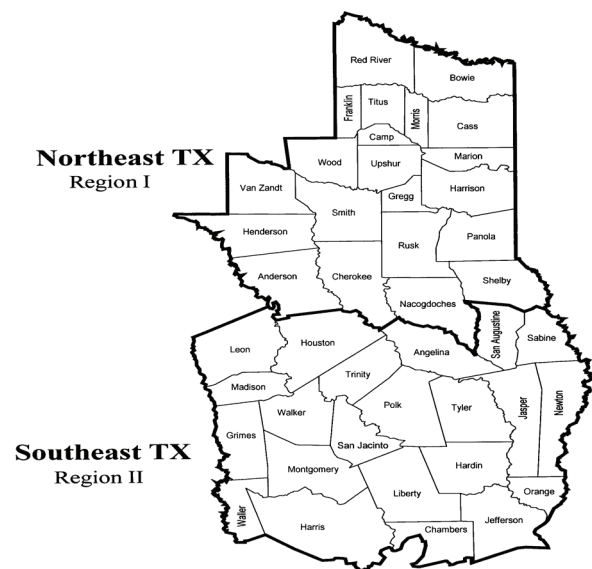
Small diameter pine sawlog (CNS) prices averaged \$12.55 per ton, a 10% decrease from the last period and a 30% decrease from a year ago.

The average mixed hardwood sawlog price was \$18.27 per ton in the state, 18% lower than the price a year ago.

Hardwood pulpwood prices averaged \$7.59 per ton, a 19% increase from the last period. It was still 10% below the price a year ago.

*The average prices reported here represent statewide transactions of 71,558 tons of pine sawlogs, 597,256 tons of pine pulpwood, 143,137 tons of pine CNS, 3,613 tons of mixed hardwood sawlogs, and 34,701 tons of hardwood pulpwood during November/December 2009.

**Texas Timber Price Trends
Market Regions**

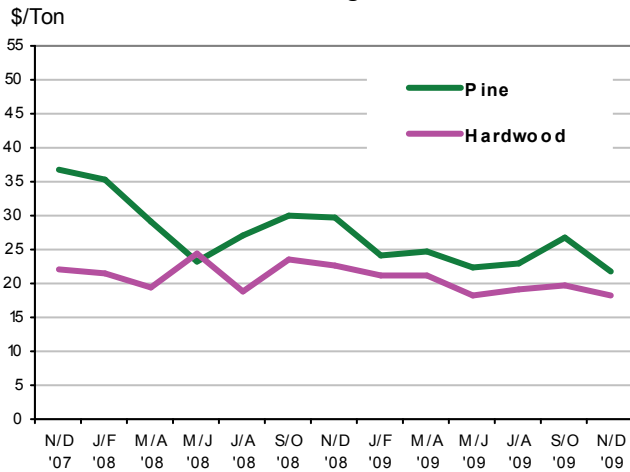


Stumpage Prices in Texas

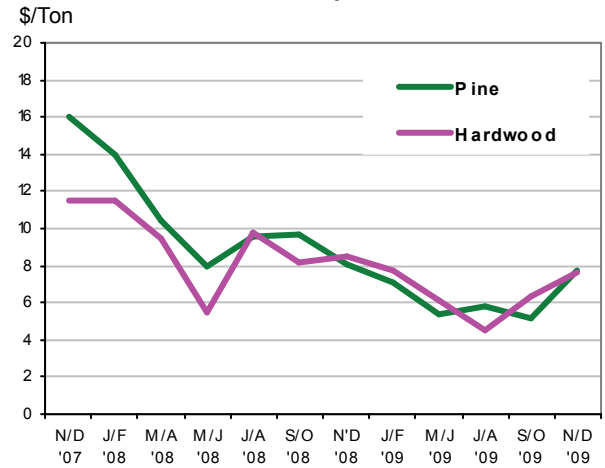
Product /Region	Average Price		Last Period			Year Ago			Report		
PINE											
Sawlogs	\$/ton	\$/MBF	\$/ton	\$/MBF	Chg		\$/ton	\$/MBF	Chg	Number	
Northeast TX	24.39	196.22	26.77	214.17	-9%	↓	33.60	256.04	-27%	↓	23
Southeast TX	20.64	165.14	**	**	**		29.02	229.87	-29%	↓	13
Statewide	21.65	173.47	26.87	184.79	-19%	↓	29.74	234.11	-27%	↓	36
USFS	**	**	**	**	**		**	**	**	**	**
Pulpwood	\$/ton	\$/cord	\$/ton	\$/cord	Chg		\$/ton	\$/cord	Chg	Number	
Northeast TX	5.72	15.41	5.02	13.47	14%	↑	9.38	25.12	-39%	↓	32
Southeast TX	8.64	23.32	5.18	13.97	67%	↑	7.79	21.04	11%	↑	50
Statewide	7.73	20.87	5.12	13.79	51%	↑	8.09	21.81	-4%	↓	82
USFS	**	**	**	**	**		**	**	**	**	**
Chip-N-Saw	\$/ton	\$/cord	\$/ton	\$/cord	Chg		\$/ton	\$/cord	Chg	Number	
Northeast TX	**	**	**	**	**		**	**	**	**	**
Southeast TX	12.57	33.93	**	**	**		17.89	48.31	-30%	↓	14
Statewide	12.55	33.89	13.91	37.55	-10%	↓	17.90	48.33	-30%	↓	15
HARDWOOD											
Mixed Sawlogs	\$/ton	\$/MBF	\$/ton	\$/MBF	Chg		\$/ton	\$/MBF	Chg	Number	
Northeast TX	17.91	163.75	19.69	183.72	-9%	↓	19.64	183.37	-9%	↓	16
Southeast TX	22.93	206.41	**	**	**		25.75	231.74	-11%	↓	3
Statewide	18.27	166.84	19.69	183.72	-7%	↓	22.23	204.29	-18%	↓	19
USFS	**	**	**	**	**		**	**	**	**	**
Pulpwood	\$/ton	\$/cord	\$/ton	\$/cord	Chg		\$/ton	\$/cord	Chg	Number	
Northeast TX	8.13	22.76	6.38	17.87	27%	↑	9.09	25.46	-11%	↓	10
Southeast TX	7.28	20.52	**	**	**		8.07	22.60	-10%	↓	17
Statewide	7.59	21.35	6.38	17.87	19%	↑	8.41	23.56	-10%	↓	27
USFS	**	**	**	**	**		**	**	**	**	**

1. Stumpage price statistics include gatewood sales. Stumpage prices for gatewood sales are estimated by subtracting cut-and-haul costs, other expenses, and profits provided by reporter.
2. Price is calculated from a specific conversion factor reported for each sale if available; otherwise, the average conversion factors listed on page 4 are used. MBF = Thousand Board Feet. The DOYLE LOG SCALE is used for board foot measurements.
3. Statewide data excludes U.S. Forest Service sales.
4. ** indicates insufficient sales to report price statistics (less than three sales).
5. Prices listed for previous periods may differ from previously published values because additional data have been received.
6. Price change in percentage is calculated based on price in ton.
7. Extreme outliers from reported data are detected and filtered out based on statistical methods.
8. Price changes are calculated based on price in ton.

Sawlogs

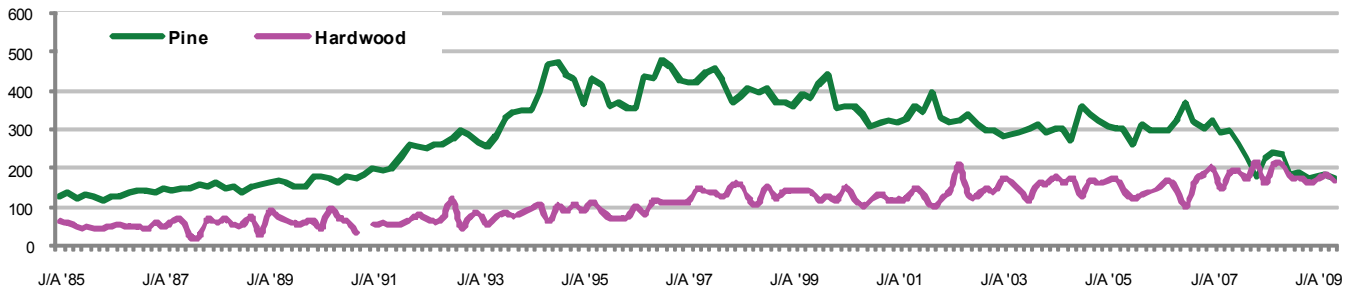


Pulpwood



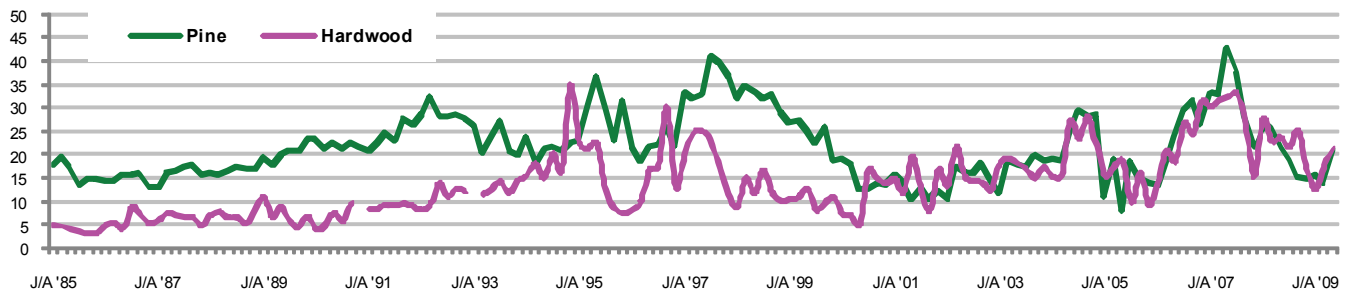
Historical Statewide Sawlog Prices

\$/MBF-Doyle



Historical Statewide Pulpwood Prices

\$/cord



Note: A gap in the chart means less than 3 sales were reported and no price statistics were compiled.
 For chart data, please go to <http://txforests.tamu.edu/main/article.aspx?id=145>.



Texas Timber Price Trends is a bi-monthly publication reporting average prices paid for standing timber in Texas.

This report is intended only as a guide to general price levels.

Individuals interested in buying and selling timber can use this report to monitor market trends and get a general idea of what timber is worth. However, it should not be used to judge the fair market value of a specific timber sale, which may vary considerably due to many factors.

HOW ARE AVERAGE PRICES CALCULATED?

Data published in this report are from actual timber sales as reported by as many as 60 cooperators active in the East Texas timber market. Reporters include forest product companies, logging contractors, consulting foresters, family forest landowners, financial institutions, and federal agencies.

The prices are volume weighted average prices. The price per ton for each product category is as reported or using a specific conversion factor provided by the reporters. When a specific conversion factor for each sale is not available, an average conversion factor listed here is used instead.

VOLUME CONVERSION FACTORS

Sawlogs & Chip-N-Saw

Pine— 8 tons=1 MBF-Doyle

Pine CNS— 2.7 tons= 1 Cord

Hardwood— 9 tons= 1 MBF-Doyle

Pulpwood

Pine— 2.7 tons=1 Cord

Hardwood— 2.8 tons= 1 Cord

This publication is also available on the Texas Forest Service website at:

<http://txforestservice.tamu.edu/main/article.aspx?id=145>

WANT TO BE A REPORTER?

If you are active in the East Texas timber market, please consider becoming a cooperating price reporter. You will receive report forms bi-monthly with a self-return envelope. In addition, you will receive a hard copy of the report in exchange for your price information.