

# TEXAS TIMBER PRICE TRENDS

## Market Overview\*

Pine and hardwood pulpwood stumpage prices continued an upward trend in March/April 2010. The strong global pulp market and wet weather conditions in East Texas pushed up the pulpwood stumpage prices to a eight-month high. Lumber and panel prices continued rising. Observers commented that the price surge was driven more by supply shortage and export demand than significant increase in domestic demand. Pine sawlog market remained slow and the price held steady.

Statewide pine sawlog prices averaged \$28.14 per ton, roughly the same as the last period and 14% higher than the price a year ago. The average pine sawlog price was \$27.36 per ton for Northeast Texas and \$28.23 per ton for Southeast Texas.

The average pine pulpwood price increased 6% to \$8.47 per ton. This is \$2.80 per ton or 50% higher than the same period last year.

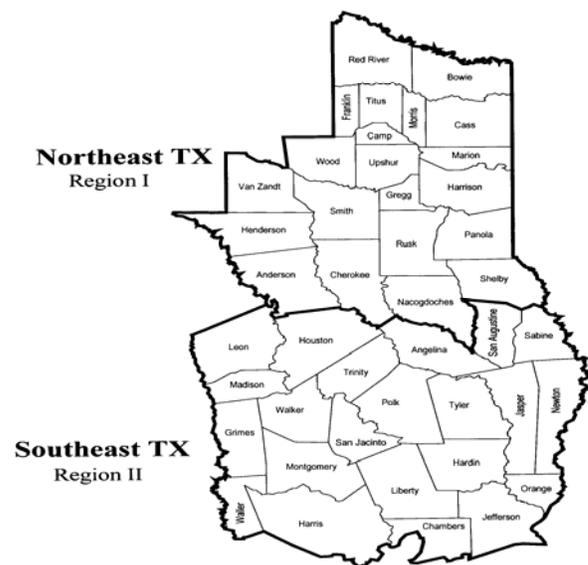
Small diameter pine sawlog (CNS) prices averaged \$15.67 per ton, up 8% from the last period. The average price is 24% higher than the price a year ago.

The average hardwood sawlog price was \$25.68 per ton, slightly higher (3%) than the last period. This is around \$5 per ton or 24% higher than the same period last year.

The statewide average hardwood pulpwood price soared to \$14.91 per ton, a 10% increase from the last period and a 68% increase from the same period a year ago.

The average prices reported here represent statewide transactions of 204,066 tons of pine sawlogs, 511,999 tons of pine pulpwood, 136,436 tons of pine CNS, 10,189 tons of mixed hardwood sawlogs, and 34,383 tons of hardwood pulpwood during March/April 2010.

**Texas Timber Price Trends  
Market Regions**

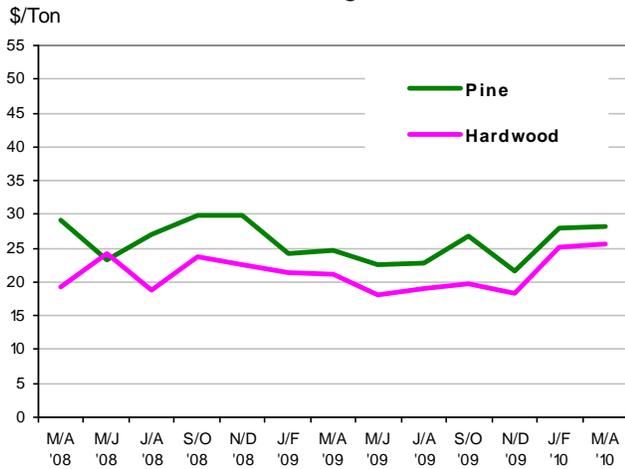


## Stumpage Prices in Texas

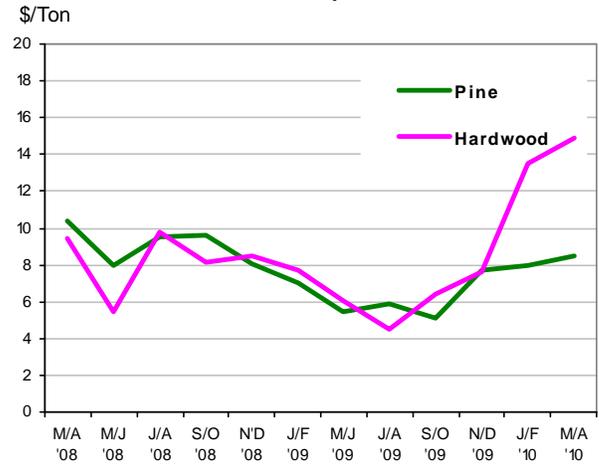
Product /Region	Average Price		Last Period			Year Ago			Report	
<b>PINE</b>										
<b>Sawlogs</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	27.36	225.07	24.70	197.63	11% ↑	26.73	199.06	2% ↑	43	
Southeast TX	28.23	225.45	30.44	242.97	-7% ↓	24.03	184.75	17% ↑	16	
Statewide	28.14	225.40	28.06	224.17	0% ↑	24.71	188.45	14% ↑	59	
USFS	**	**	**	**	**	17.81	142.51	**	**	
<b>Pulpwood</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	6.82	18.33	6.14	16.52	11% ↑	5.21	13.89	31% ↑	54	
Southeast TX	9.85	26.61	9.36	25.26	5% ↑	5.85	15.79	68% ↑	47	
Statewide	8.47	22.82	7.97	21.49	6% ↑	5.68	15.29	49% ↑	101	
USFS	**	**	**	**	**	2.51	6.77	**	**	
<b>Chip-N-Saw</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	17.54	47.36	**	**	**	19.20	51.84	-9% ↓	6	
Southeast TX	15.65	42.26	14.47	39.08	8% ↑	12.37	33.39	27% ↑	16	
Statewide	15.67	42.30	14.45	39.01	8% ↑	12.65	34.16	24% ↑	22	
<b>HARDWOOD</b>										
<b>Mixed Sawlogs</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	25.13	231.31	25.10	225.89	0% ↑	20.02	169.86	26% ↑	17	
Southeast TX	29.29	263.65	24.63	221.66	19% ↑	**	**	**	4	
Statewide	25.68	235.67	25.05	225.42	3% ↑	20.08	170.47	28% ↑	21	
USFS	**	**	**	**	**	**	**	**	**	
<b>Pulpwood</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	14.37	40.64	13.44	38.33	7% ↑	8.32	23.37	73% ↑	21	
Southeast TX	15.58	43.61	13.56	37.96	15% ↑	9.50	26.60	64% ↑	12	
Statewide	14.91	41.97	13.51	38.10	10% ↑	8.88	24.91	68% ↑	33	
USFS	**	**	**	**	**	**	**	**	**	

1. Stumpage price statistics include gatewood sales. Stumpage prices for gatewood sales are estimated by subtracting cut-and-haul costs, other expenses, and profits provided by reporter.
2. Price is calculated from a specific conversion factor reported for each sale if available; otherwise, the average conversion factors listed on page 4 are used. MBF = Thousand Board Feet. The DOYLE LOG SCALE is used for board foot measurements.
3. Statewide data excludes U.S. Forest Service sales.
4. \*\* indicates insufficient sales to report price statistics (less than three sales).
5. Prices listed for previous periods may differ from previously published values because additional data have been received.
6. Price change in percentage is calculated based on price in ton.
7. Extreme outliers from reported data are detected and filtered out based on statistical methods.
8. Price changes are calculated based on price in ton.

Sawlogs



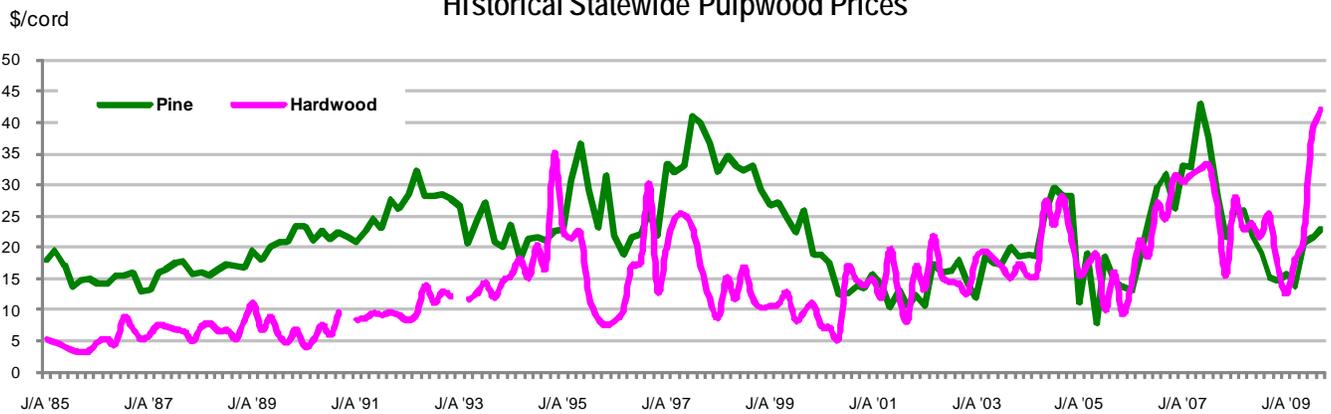
Pulpwood



Historical Statewide Sawlog Prices



Historical Statewide Pulpwood Prices



Note: A gap in the chart means less than 3 sales were reported and no price statistics were compiled.  
 For chart data, please go to <http://txforestservice.tamu.edu/main/article.aspx?id=145>.



*Texas Timber Price Trends* is a bi-monthly publication reporting average prices paid for standing timber in Texas.

*This report is intended only as a guide to general price levels.* Individuals inter-

ested in buying and selling timber can use this report to monitor market trends and get a general idea of what timber is worth. However, it should not be used to judge the fair market value of a specific timber sale, which may vary considerably due to many factors.

#### HOW ARE AVERAGE PRICES CALCULATED?

Data published in this report are from actual timber sales as reported by as many as 60 cooperators active in the East Texas timber market. Reporters include forest product companies, logging contractors, consulting foresters, family forest landowners, financial institutions, and federal agencies.

The prices are volume weighted average prices. The price per ton for each product category is as reported or using a specific conversion factor provided by the reporters. When a specific conversion factor for each sale is not available, an average conversion factor listed here is used instead.

#### VOLUME CONVERSION FACTORS

##### Sawlogs & Chip-N-Saw

Pine— 8 tons=1 MBF-Doyle

Pine CNS— 2.7 tons= 1 Cord

Hardwood— 9 tons= 1 MBF-Doyle

##### Pulpwood

Pine— 2.7 tons=1 Cord

Hardwood— 2.8 tons= 1 Cord

This publication is also available on the Texas Forest Service website at:

<http://txforestservice.tamu.edu/main/article.aspx?id=145>

#### WANT TO BE A REPORTER?

If you are active in the East Texas timber market, please consider becoming a cooperating price reporter. You will receive report forms bi-monthly with a self-return envelope. In addition, you will receive a hard copy of the report in exchange for your price information.