# TEXAS TIMBER PRICE TRENDS

### Market Overview\*

According to the latest statistics reported by the US Census Bureau, privately-owned housing starts in April were at a seasonally adjusted annual rate of 1,361,000 which is 1.6% above the March rate of 1,339,000. Single-family housing starts in April were at a rate of 927,000 which is 2.1% below the March figure of 947,000.

Statewide pine sawtimber prices averaged \$28.62 per ton, below 3% from last period and above 9% from a year ago. In Northeast Texas, the average pine sawtimber price was \$31.51 per ton. It was \$24.44 per ton in Southeast Texas.

The statewide average pine pulpwood price was \$5.47 per ton. This was below by 8% from last period and down 10% from the price a year ago. Average pine pulpwood price was \$5.97 per ton in Northeast Texas and \$4.23 per ton in Southeast Texas.

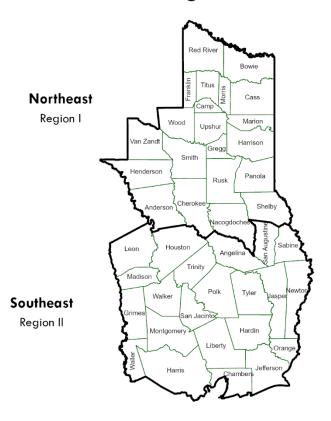
Chip-N-Saw averaged \$14.67 per ton statewide, below 6% from last period and down 1% from a year ago. In Northeast Texas, the average Chip-N-Saw price was \$15.22 per ton. It was \$11.39 per ton in Southeast Texas.

The statewide average mixed hardwood sawtimber price was \$35.72 per ton, below 6% from last period and down 12% from a year ago.

The statewide average hardwood pulpwood price was \$7.28 per ton, below 7% from last period and up 14% from the price a year ago. Average hardwood pulpwood price was \$7.70 per ton in Northeast Texas and \$5.33 per ton in Southeast Texas.

\*The average prices reported here represent statewide volumes for 30,281 tons of pine sawtimber, 32,450 tons of pine pulpwood, 17,404 tons of pine Chip-N-Saw, 314 tons of hardwood sawtimber, and 4,735 tons of hardwood pulpwood during March/April 2025.

# Texas Timber Price Trends Market Regions





## **Stumpage Prices in Texas**

| Product/Region  | Average Price |          | Last Period |          |      |              | Year Ago |          |        | Report |
|-----------------|---------------|----------|-------------|----------|------|--------------|----------|----------|--------|--------|
| PINE            |               |          |             |          |      |              |          |          |        |        |
| Sawtimber       | \$/Ton        | \$/MBF   | \$/Ton      | \$/MBF   | Chg  |              | \$/Ton   | \$/MBF   | Chg    | Number |
| Northeast TX    | \$31.51       | \$252.09 | \$29.61     | \$236.89 | 6%   | <b>↑</b>     | \$26.06  | \$208.45 | 21% ↑  | 62     |
| Southeast TX    | \$24.44       | \$195.54 | \$27.68     | \$221.44 | -12% | <b>↓</b>     | \$26.41  | \$211.31 | -7% ↓  | 10     |
| Statewide       | \$28.62       | \$228.96 | \$29.55     | \$236.38 | -3%  | $\downarrow$ | \$26.17  | \$209.33 | 9% ↑   | 72     |
| Pulpwood        | \$/Ton        | \$/Cord  | \$/Ton      | \$/Cord  | Chg  |              | \$/Ton   | \$/Cord  | Chg    | Number |
| Northeast TX    | \$5.97        | \$16.11  | \$6.05      | \$16.34  | -1%  | $\downarrow$ | \$6.78   | \$18.31  | -12% ↓ | 65     |
| Southeast TX    | \$4.23        | \$11.41  | \$4.68      | \$12.63  | -10% | <b>↓</b>     | \$4.92   | \$13.28  | -14% ↓ | 8      |
| Statewide       | \$5.47        | \$14.76  | \$5.94      | \$16.05  | -8%  | $\downarrow$ | \$6.10   | \$16.47  | -10% ↓ | 73     |
| Chip-N-Saw      | \$/Ton        | \$/Cord  | \$/Ton      | \$/Cord  | Chg  |              | \$/Ton   | \$/Cord  | Chg    | Number |
| Northeast TX    | \$15.22       | \$41.09  | \$15.56     | \$42.02  | -2%  | $\downarrow$ | \$15.54  | \$41.97  | -2% ↓  | 73     |
| Southeast TX    | \$11.39       | \$30.75  | **          | **       |      |              | \$11.68  | \$31.53  | -2% ↓  | 6      |
| Statewide       | \$14.67       | \$39.61  | \$15.56     | \$42.02  | -6%  | ↓            | \$14.76  | \$39.85  | -1% ↓  | 79     |
| HARDWOOD        |               |          |             |          |      |              |          |          |        |        |
| Mixed Sawtimber | \$/Ton        | \$/MBF   | \$/Ton      | \$/MBF   | Chg  |              | \$/Ton   | \$/MBF   | Chg    | Number |
| Northeast TX    | \$35.72       | \$321.46 | \$37.82     | \$340.35 | -6%  | $\downarrow$ | \$38.52  | \$346.66 | -7% ↓  | 4      |
| Southeast TX    | **            | **       | **          | **       |      |              | \$40.99  | \$368.94 |        | **     |
| Statewide       | \$35.72       | \$321.46 | \$37.82     | \$340.35 | -6%  | ↓            | \$40.54  | \$364.89 | -12% ↓ | 4      |
| Pulpwood        | \$/Ton        | \$/Cord  | \$/Ton      | \$/Cord  | Chg  |              | \$/Ton   | \$/Cord  | Chg    | Number |
| Northeast TX    | \$7.70        | \$21.56  | \$7.87      | \$22.02  | -2%  | $\downarrow$ | \$6.96   | \$19.49  | 11% ↑  | 25     |
| Southeast TX    | \$5.33        | \$14.92  | **          | **       |      |              | \$6.16   | \$17.26  | -14% ↓ | 5      |
| Statewide       | \$7.28        | \$20.39  | \$7.87      | \$22.02  | -7%  | $\downarrow$ | \$6.39   | \$17.88  | 14% ↑  | 30     |

<sup>1.</sup> Stumpage price statistics include gatewood sales. Stumpage prices for gatewood sales are estimated by subtracting cut-and-haul costs, other expenses, and profits provided by reporter.

<sup>2.</sup> Price is calculated from a specific conversion factor reported for each sale if available; otherwise, the average conversion factors listed on page 4 are used.

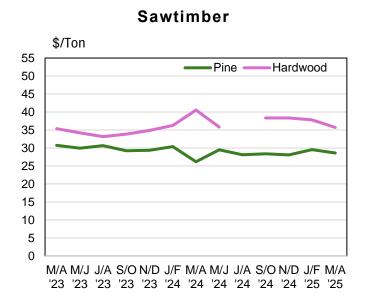
MBF = Thousand Board Feet. The DOYLE LOG SCALE is used for board foot measurements.

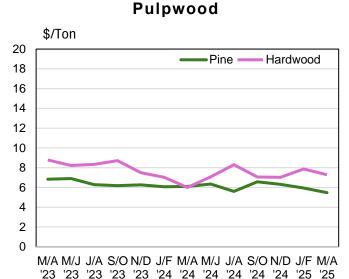
<sup>3. \*\*</sup> indicates insufficient sales to report price statistics (less than three sales).

<sup>4.</sup> Prices listed for previous periods may differ from previously published values because additional data were received.

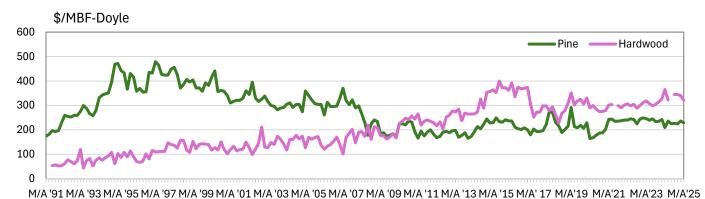
<sup>5.</sup> Price changes are calculated based on price per ton.

<sup>6.</sup> Extreme outliers from reported data are detected and removed using statistical methods.

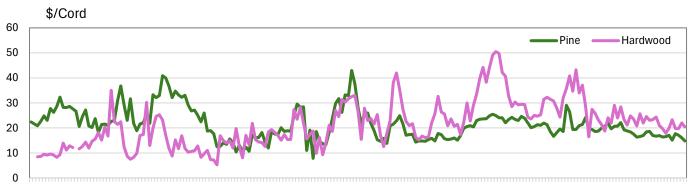




### **Historical Statewide Sawtimber Prices**



## **Historical Statewide Pulpwood Prices**



 $M/A \ '91 \ M/A \ '93 \ M/A \ '95 \ M/A \ '97 \ M/A \ '99 \ M/A \ '01 \ M/A \ '05 \ M/A \ '07 \ M/A \ '09 \ M/A \ '11 \ M/A \ '13 \ M/A \ '15 \ M/A \ '17 \ M/A \ '19 \ M/A \ '21 \ M/A \ '23 \ M/A \ '25 \ M/A \ '25 \ M/A \ '10 \ M/A$ 

Note: A gap in the chart means less than 3 sales were reported and no price statistics were compiled. For chart data, please go to <a href="http://tfsweb.tamu.edu/timberpricetrends">http://tfsweb.tamu.edu/timberpricetrends</a>



Texas Timber Price Trends is a bi-monthly publication reporting average prices paid for standing timber and gatewood in Texas. This report is intended only as a guide to general price levels. Individuals interested in buying and selling timber can use this

report to monitor market trends and get a general idea of what timber is worth. However, it should not be used to judge the fair market value of a specific timber sale, which may vary considerably due to many factors.

#### HOW ARE AVERAGE PRICES CALCULATED?

Data published in this report are from actual timber sales as reported by as many as 60 cooperators active in the East Texas timber market. Reporters include forest product companies, logging contractors, consulting foresters, family forest landowners, and financial institutions.

The prices are volume weighted average prices. The price per ton for each product category is as reported or using a specific conversion factor provided by the reporters. When a specific conversion factor for each sale is not available, an average conversion factor listed here is used instead.

#### **VOLUME CONVERSION FACTORS**

Sawtimber & Chip-N-Saw
Pine— 8 tons=1 MBF-Doyle
Pine Chip-N-Saw— 2.7 tons= 1 Cord
Hardwood— 9 tons= 1 MBF-Doyle

Pulpwood

Pine— 2.7 tons=1 Cord Hardwood— 2.8 tons= 1 Cord

# This publication is also available on the Texas A&M Forest Service website at:

https://tfsweb.tamu.edu/timberpricetrends

#### WANT TO BE A REPORTER?

Join us as a cooperating price reporter in the East Texas timber market. Your participation will provide valuable insights, benefit fellow members, keep you informed of market trends, and strengthen the integrity of our insights. Receive bi-monthly report forms and a hard copy of the comprehensive report as a token of appreciation for your contributions. Let's work together to cultivate a more prosperous forestry sector.